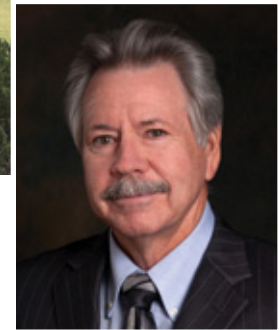




Part of the Farm Credit System

TexasLandBank.com

1-888-467-6411



A Message From Our CEO

Proud to Be a Cooperative

The United Nations has declared 2012 as the International Year of Cooperatives. The slogan chosen to commemorate the year explains the reason: "Cooperative Enterprises Build a Better World." It's clear that they recognize something we have known all along: The cooperative model works and is beneficial for its member-owners.

The U.N. chose to celebrate cooperatives because they are a people-centered approach to economic development around the world. People are always at the center of the cooperative model.

The same is true at Texas Land Bank. Our customer-owners are the reason we exist. We have a mission to provide reliable financing to creditworthy borrowers in agriculture and rural America. It's a commitment we take very seriously, because we value the role that our farmers and ranchers play in feeding our nation and the world.

As I mentioned in the last issue of Landscapes, this year marks the 95th anniversary of the Farm Credit System. The System was based on the co-op model, and that unique, member-owned approach has proven strong and resilient for almost a century now. It will continue to serve us well as we face new challenges, such as the drastic weather-related difficulties many of our customers encountered this year.

No matter what we face, we can trust that our cooperative structure will serve us all well. We will join with other co-ops to celebrate cooperatives next year, but we don't need a U.N. declaration to give us reason to be proud of our history and our structure. We know that it works, and we look forward to always sharing our triumphs and success with each of our customer-owners. Thank you for the role you play in making our co-op great!

Sincerely,

Charles P. Gant
Chief Executive Officer

2011 ANNUAL STOCKHOLDERS MEETING



CEO Charles Gant addresses stockholders at Texas Land Bank's annual meeting.

Texas Land Bank stockholders participated in a director election at the 2011 annual stockholders meeting, and Travis Dewayne Bates of Gatesville was elected as a new director of the association. Bates owns and operates approximately 1,000 acres in Coryell County, where he has an 80-head cow herd and provides some custom hay-baling services. In addition, members elected Linda L. Lawson, Robert C. Oliver and Kenney Wiese to serve on the

2012 Nominating Committee. Committee alternates are Jeffery S. Ensor, Paul W. Maples and Sandra P. Jenkins.

This year's meeting was held in the Waco Convention Center and was well attended. Everyone enjoyed a BBQ meal prior to the meeting. CEO Charles Gant delivered a strong financial report on the association, and thanked the stockholders for their part in the continued success of Texas Land Bank.



Sharla Chambers is pictured fifth from left

Chief Financial Officer Sharla Chambers Attends Leadership Program

Texas Land Bank Chief Financial Officer Sharla Chambers recently attended the Farm Credit Association Leadership Program in Washington, D.C. Hosted by the Farm Credit Bank of Texas, the program is designed to give association staff a behind-the-scenes look at how the Farm Credit System attracts money from Wall Street and flows it out to rural America through participants' respective associations.

During the program, the group visited Federal Farm Credit Banks Funding Corporation headquarters, and met with Farm Credit Council staff and Farm Credit Administration Chairman Lee Strom. They also met with their members of Congress, to impress on them the important role Farm Credit plays in rural America and in the lives of farmers and ranchers across the district.

"This experience allowed the participants to see firsthand how all of the parts work together in order for the associations to be able to provide financial services to agriculture at the local level," Chambers stated.

Texas Land Bank Stockholders Highlighted in Farm Credit Producing Excellence Program

Farm Credit is celebrating its 95th anniversary from July 2011 to July 2012, and during this year will highlight the strength, ingenuity and integrity of our nation's successful farmers and ranchers. As part of the celebration, a Producing Excellence series will feature business leaders and entrepreneurs in agriculture and rural America and demonstrate the difference that Farm Credit's partnership makes in their lives.

Texas Land Bank stockholders Gerry and Lisa Kasberg of Birome Gin Company were featured in the inaugural launch of the series' website. They have been Texas Land Bank stockholders for 20 out of their 22 years in business. To see their profile and photos, visit www.farmcreditnetwork.com/producingexcellence/profiles/all.



Gerry and Lisa Kasberg

New Hires



Jesse Gaston recently was hired as a credit analyst in Texas Land Bank's Waco corporate office.

A native of Waco, Jesse has a bachelor's degree in applied science and business administration from Tarleton State University, and recently completed a master's degree plan in business administration with Texas A&M

University—Central Texas. He has been in the banking business for several years, specializing as a credit analyst. Jesse and his wife, Jennifer, live in Woodway.

"With Jesse's background working in finance, he brings a great deal of additional depth and experience to our credit analyst support team," stated Keith Finstad, Texas Land Bank chief credit officer. "He has already demonstrated strong leadership skills and has been another good addition to our TLB team."



Adam Goldenberg has been hired as vice president of Texas Land Bank's Waco credit office.

Adam comes to Texas Land Bank with 10 years of commercial banking experience in Central Texas and holds an agribusiness degree from Texas A&M University. His family has owned a registered dairy operation

for more than 50 years. He and his wife, Kristy, also run a cow-calf operation and live on a ranch near McGregor. They have two children, Addison and Theo.

Adam is involved with many civic groups in the Waco area, including the HOT Fair and Rodeo Livestock Committee, East Crawford Water Supply and Waco Goodfellas. He is a graduate of Leadership Waco.

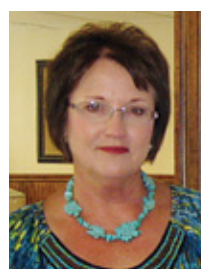
Retirements



Barbara Danek, senior loan processor/credit officer in Texas Land Bank's Temple credit office, retired June 30 with 23 years of service. Barbara joined the Federal Land Bank Association of Temple (now Texas Land Bank) in September 1988 as an office assistant.

Barbara was honored with a retirement reception in the Temple credit office. Since her retirement, she has been having fun with her grandchildren, reading, quilting and taking it easy.

Texas Land Bank thanks Barbara for her years of service.



Linda Herd, senior loan processor/credit officer in the Hillsboro credit office, retired June 30 after 26 years of service. Linda joined the Federal Land Bank of Hillsboro (later part of Texas Land Bank) as an office assistant in September 1985.

Linda was honored with a retirement reception in the Hillsboro credit office.

Since her retirement, she has been enjoying time with her family and grandsons.

Texas Land Bank thanks Linda for her dedication and service for 26 years.

Banking for Babies –

Texas Land Bank Supports March of Dimes



Texas Land Bank employees, families and friends at this year's March for Babies

For many years, Texas Land Bank has participated in the March of Dimes' March for Babies. This year, through the efforts of employees, stockholders and friends, we set a record, with donations of approximately \$8,300!

Texas Land Bank's "Banking for Babies" teams "marched" during April and May and hosted an auction at the annual stockholders meeting to support the cause. In addition, Texas Land Bank won first place for best T-shirt design, and served as a corporate sponsor for the events. The money raised supports March of Dimes and their mission to research the problems that threaten the health of babies and help moms have full-term pregnancies.

Ag Banking Online

With Ag Banking Online, which you can access from your home computer, you can view your account information and make loan payments.

Ag Banking Online is one of several cash management solutions offered by Texas Land Bank, and it's another way for Texas Land Bank to provide our borrowers with great customer service and convenient products to help them with their success.

For sign-up information, visit our website at www.texaslandbank.com, or call your local credit office to visit with us about all of our cash management products.

Helping Young, Beginning and Small Farmers

At Texas Land Bank, we are committed to providing reliable financing to farmers and ranchers, and that includes those who are just getting started in the business and those who are running small operations. By financing customers who fit the criteria of young, beginning or small (YBS) farmers, we do our part to secure the future of this nation's vital agricultural industry.

We have a deep understanding of agriculture and the many difficulties involved in starting a new operation, transferring an existing operation or expanding into new commodities or territories. We have the expertise needed to finance many people who fit into the YBS group to the full extent of their creditworthiness.

Here are some of the components of our YBS lending program:

- **Loan guarantee programs:** We work closely with many government and farm organizations, including the FSA Guaranteed Loan Program, to assist farmers in getting and staying in business.
- **Flexible loan terms:** By using flexible loan terms and working closely with other organizations and governmental agencies, we can tailor loans to fit the unique situations of YBS borrowers. In addition, through our New Generation Loan Program, we offer reduced closing costs and special underwriting standards.
- **AgFAST loan scoring program:** AgFAST allows for quick loan approval for smaller loans and has been an asset for our YBS customers.
- **Sponsorships and scholarships:** We actively support other programs, events, scholarships and educational activities that benefit YBS farmers and ranchers.

Definitions of Young, Beginning and Small Farmers

Young farmer – a farmer, rancher or producer or harvester of aquatic products who is age 35 or younger, as of the loan transaction date

Beginning farmer – a farmer, rancher or producer or harvester of aquatic products who has 10 years or less farming, ranching or aquatic experience, as of the loan transaction date

Small farmer – a farmer, rancher or producer or harvester of aquatic products who normally generates less than \$250,000 in annual gross sales of agricultural or aquatic products